

Top 100 Automotive Suppliers

| Won/<br>Lost | Rank<br>2007 | Rank<br>2006 | Company                         | Sales 06/07<br>in USD (\$)* | Won/<br>Lost | Rank<br>2007 | Rank<br>2006 | Company                              | Sales 06/07<br>in USD (\$)* |
|--------------|--------------|--------------|---------------------------------|-----------------------------|--------------|--------------|--------------|--------------------------------------|-----------------------------|
| →            | 1            | 1            | Bosch                           | 34,197                      | ↑            | 51           | 52           | Tyco Electronics                     | 03,567                      |
| →            | 2            | 2            | Denso                           | 29,997                      | ↑            | 52           | 53           | Saint-Gobain                         | 03,553                      |
| →            | 3            | 3            | Delphi                          | 26,096                      | ↑            | 53           | 55           | TS Tech                              | 03,518                      |
| →            | 4            | 4            | Magna                           | 24,180                      | ↑            | 54           | 56           | Tokai Rika                           | 03,425                      |
| →            | 5            | 5            | Bridgestone                     | 23,147                      | ↑            | 55           | 57           | NSK                                  | 03,421                      |
| →            | 6            | 6            | Johnson Controls                | 21,990                      | ↑            | 56           | 58           | Yokohama Rubber                      | 03,204                      |
| →            | 7            | 7            | Michelin                        | 20,171                      | ↓            | 57           | 51           | American Axle & Manufacturing        | 03,192                      |
| ↑            | 8            | 9            | Aisin Seiki                     | 19,593                      | ↑            | 58           | (-)          | Futaba Industrial                    | 03,175                      |
| ↓            | 9            | 8            | Goodyear                        | 19,448                      | →            | 59           | 59           | Alps Automotive (Alpine)             | 03,082                      |
| →            | 10           | 10           | Lear                            | 17,839                      | →            | 60           | 60           | Pioneer                              | 03,076                      |
| ↑            | 11           | 12           | Continental                     | 17,674                      | →            | 61           | 61           | Getrag                               | 02,999                      |
| ↑            | 12           | 14           | ThyssenKrupp                    | 14,801                      | →            | 62           | 62           | Brose                                | 02,939                      |
| →            | 13           | 13           | Faurecia                        | 14,635                      | ↑            | 63           | 65           | Rheinmetall (Kolbenschmidt Pierburg) | 02,740                      |
| ↑            | 14           | 15           | Siemens (VDO + Osram)           | 13,502                      | ↑            | 64           | 78           | Cooper Tire & Rubber                 | 02,676                      |
| ↑            | 15           | 16           | TRW Automotive                  | 13,144                      | ↑            | 65           | 67           | Freudenberg                          | 02,603                      |
| ↑            | 16           | 18           | ZF Group                        | 12,743                      | ↓            | 66           | 64           | Asahi Glass                          | 02,587                      |
| →            | 17           | 17           | Valeo                           | 12,525                      | ↑            | 67           | 82           | Eberspächer                          | 02,541                      |
| ↓            | 18           | 11           | Visteon                         | 10,871                      | ↓            | 68           | 54           | Tower Automotive                     | 02,539                      |
| ↑            | 19           | 22           | Sumitomo Electric Industries    | 09,400                      | ↑            | 69           | 76           | Plastic Omnium (Inergy)              | 02,520                      |
| ↓            | 20           | 19           | Yazaki                          | 09,399                      | ↓            | 70           | 69           | NTN                                  | 02,496                      |
| ↑            | 21           | 23           | Toyota Boshoku                  | 09,309                      | →            | 71           | 71           | SKF                                  | 02,476                      |
| ↓            | 22           | 20           | ArvinMeritor                    | 09,195                      | ↑            | 72           | 75           | Knorr-Bremse                         | 02,472                      |
| ↓            | 23           | 21           | Dana                            | 08,504                      | ↓            | 73           | 66           | Tomkins                              | 02,437                      |
| ↑            | 24           | 31           | BASF                            | 06,609                      | ↓            | 74           | 70           | Karmann                              | 02,358                      |
| ↑            | 25           | 29           | Matsushita Electric (Panasonic) | 06,448                      | ↑            | 75           | 85           | TI Automotive                        | 02,350                      |
| ↓            | 26           | 25           | Federal Mogul                   | 06,326                      | ↑            | 76           | 83           | Bayer                                | 02,307                      |
| →            | 27           | 27           | DuPont                          | 06,307                      | ↓            | 77           | 72           | NSG (Pilkington)                     | 02,306                      |
| →            | 28           | 28           | Schaeffler (INA / LuK)          | 06,256                      | ↑            | 78           | 80           | Illinois Tool Works                  | 02,249                      |
| ↓            | 29           | 26           | Autoliv                         | 06,188                      | ↓            | 79           | 77           | Hutchinson                           | 02,248                      |
| ↓            | 30           | 24           | Calsonic Kansei                 | 05,987                      | ↓            | 80           | 74           | Showa                                | 02,201                      |
| ↑            | 31           | 41           | Hitachi                         | 05,969                      | ↑            | 81           | 89           | Cooper-Standard Automotive           | 02,164                      |
| →            | 32           | 32           | Magneti Marelli                 | 05,597                      | ↓            | 82           | 73           | Hayes Lemmerz                        | 02,056                      |
| ↓            | 33           | 30           | GKN                             | 05,418                      | ↑            | 83           | 91           | Webasto                              | 02,006                      |
| ↑            | 34           | 39           | Cummins                         | 05,391                      | ↓            | 84           | 79           | Degussa                              | 01,989                      |
| ↓            | 35           | 34           | Mahle                           | 05,312                      | ↑            | 85           | 86           | Stanley Electric Group               | 01,987                      |
| ↓            | 36           | 33           | Benteler                        | 05,290                      | ↑            | 86           | 93           | 3M (Automotive)                      | 01,948                      |
| ↑            | 37           | 46           | JTEKT                           | 05,289                      | ↑            | 87           | 92           | Dräxlmaier                           | 01,947                      |
| ↓            | 38           | 36           | Pirelli                         | 04,962                      | ↑            | 88           | (-)          | IAC                                  | 01,900                      |
| ↓            | 39           | 38           | Honeywell                       | 04,893                      | ↓            | 89           | 81           | Timken                               | 01,878                      |
| ↓            | 40           | 35           | PPG Industries                  | 04,856                      | ↓            | 90           | 87           | Tachi-S                              | 01,864                      |
| ↑            | 41           | 43           | Toyoda Gosei                    | 04,816                      | ↓            | 91           | 88           | Metaldyne                            | 01,849                      |
| ↓            | 42           | 37           | Alcoa                           | 04,800                      | ↑            | 92           | 96           | Mando                                | 01,781                      |
| ↓            | 43           | 40           | Tenneco                         | 04,685                      | ↑            | 93           | (-)          | Mann-Hummel                          | 01,755                      |
| ↑            | 44           | 45           | Hella                           | 04,602                      | →            | 94           | 94           | Rieter                               | 01,739                      |
| ↓            | 45           | 42           | BorgWarner                      | 04,585                      | ↓            | 95           | 84           | Dura Automotive Systems              | 01,736                      |
| ↑            | 46           | 48           | Takata                          | 04,272                      | ↓            | 96           | 63           | Norsk Hydro                          | 01,580                      |
| ↓            | 47           | 44           | Eaton                           | 04,203                      | ↑            | 97           | (-)          | Georg Fischer                        | 01,538                      |
| →            | 48           | 47           | Mitsubishi Electric             | 03,978                      | ↓            | 98           | 95           | Peguform                             | 01,533                      |
| →            | 49           | 49           | Behr                            | 03,846                      | ↑            | 99           | (-)          | Modine                               | 01,493                      |
| →            | 50           | 50           | Sumitomo Rubber                 | 03,702                      | ↓            | 100          | 98           | Dow (Auto)                           | 01,490                      |

Quellen/Sources: Unternehmensangaben, Geschäftsberichte, Recherchen/Company Information, Annual Reports, Enquiries;  
\* zuletzt verfügbares Geschäftsjahr/last complete business year available

AUTOMOBIL  
PRODUKTION

Wechselkurse – Exchange Rates

Alle Umrechnungen und Wechselkurse, sofern nicht anders angegeben, basieren auf den Jahresdurchschnittskursen der Federal Reserve Bank of New York (FED, NYC) – All exchange rates, unless otherwise indicated, are annual average rates of the Federal Reserve Bank of New York\*:

EUR (€) per USD (\$):

2006: 1 EUR = 1.2563 USD, 1 USD = 0.7960 EUR;  
2005: 1 EUR = 1.2449 USD; 1 USD = 0.80328 EUR.

JPY (Yen, ¥) / USD (\$):

2007 (March, 31)/2006: 100 JPY = 0.8598 USD, 1 USD = 116.31 JPY;  
2006 (March, 31)/2005: 100 JPY = 0.90818 USD, 1 USD = 110.11 JPY;

2005 (March, 31)/2004: 100 JPY = 0.92464 USD, 1 USD = 108.15 JPY.

GBP (£) / USD (\$):

2006: 1 GBP = 1.8434 USD, 1 USD = 0.54248 GBP;  
2006/2005: 1 GBP = 1.8204 USD, 1 USD = 0.54933 GBP.

SEK / USD (\$):

2006: 1 SEK = 0.13565 USD, 1 USD = 7.3718 SEK;  
2005: 1 SEK = 0.13385 USD, 1 USD = 7.4710 SEK.

NOK / USD (\$):

2006: 1 NOK = 0.15602 USD, 1 USD = 6.4095 NOK;

2005:

1 NOK = 0.15480 USD, 1 USD = 6.4412 NOK.

CHF / USD (\$):

2006: 1 CHF = 0.79796 USD, 1 USD = 1.2532 CHF;

2005: 1 CHF = 0.802634 USD, 1 USD = 1.2459 CHF.

CAN / USD (\$):

2006: 1 CAN = 0.88183 USD, 1 USD = 1.1340 CAN;

2005: 1 CAN = 0.82542 USD, 1 USD = 1.2115 CAN.

\* Annual average exchange rates = averages of daily noon buying rates for cable transfers in NYC as certified for customs purposes by the FED New York during the period.